

SALES LEADERS...

FRUSTRATED MANAGING MILLENNIALS & NEXT-GEN SALESPEOPLE?



ARE THEY -

- Not engaged. Just punching the clock?
- Engaged. Just not delivering results?

If YES, you're not alone. Managing a millennial sales staff is challenging!

- 63% of Millennials report being disengaged.
- 71% of Sales Leaders report being frustrated managing them.

Improve your Millennial IQ. Get practical tips on how to:

- Motivate and inspire performance
- Strategically coach high performance
- Create a Can-Do culture

INTRODUCING: SALES GROWTH WEBINAR SERIES

LEARN HOW TO:



Motivate

Tap 4 key motivational drivers



Coach

Identify 3 secrets of a Growth Mindset



Raise the Bar

Leverage 5 words to spark engagement

CO-HOSTS:

“Building high capacity millennial salespeople can become a driver and differentiator for your business and your life.”

~ Danita Bye, M.A.



Danita Bye, author
'Millennials Matter'

“Developing your Next-Gen sales people is critical for delivering sales and marketing results.”

~ Hunter Byington.



Hunter Byington

REGISTER TODAY for 3 week webinar series.

- THURSDAYS, ON APRIL 2, 9, 16 AT 10AM
- 1 FREE ONLINE ASSESSMENT OF MILLENNIAL SALESPERSON
- 3 FREE EBOOKS ON MOTIVATION, COACHING & ACCOUNTABILITY
- \$99 PER PARTICIPANT FOR SERIES

REGISTER HERE:

<http://bit.ly/SalesGrowthWebinar>

Contact **Danita** or **Hunter** (Hunter@closerconsulting.com) for more info or a customized series.

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